

CONTRACT



WHNS-TV
Meredith Corporation
Fed ID 42-0410230
21 Interstate Court
Greenville, SC 29615
(864)288-2100

www.foxcarolina.com

And:

Crossroads Media
Attention: Stephanie Maroney
66 Canal Center Plaza
Suite 555
Alexandria, VA 22314

<u>Contract / Revision</u> 485740 /		<u>Alt Order #</u> 06236570
<u>Product</u> AMERICAN CROSSROADS		
<u>Contract Dates</u> 10/16/12 - 11/04/12		<u>Estimate #</u>
<u>Advertiser</u> American Crossroads		<u>Original Date / Revision</u> 07/17/12 / 10/25/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WHNS	<u>Account Executive</u> Jim Quinn	<u>Sales Office</u> TELEREP-PHIL
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
N 1	WHNS	10/22/12	10/22/12	Morning News	Mon 5-6a		:30			NM	1	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		10/22/12	10/28/12	1-----	1			\$20.00				
N 2	WHNS	10/16/12	10/16/12	Morning News	Tue 5-6a		:30			NM	1	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		10/15/12	10/21/12	-1-----	1			\$20.00				
N 3	WHNS	10/17/12	10/17/12	Morning News	Wed 5-6a		:30			NM	1	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		10/15/12	10/21/12	--1----	1			\$20.00				
N 4	WHNS	10/18/12	10/18/12	Morning News	Thu 5-6a		:30			NM	1	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		10/15/12	10/21/12	---1---	1			\$20.00				
N 5	WHNS	10/19/12	10/19/12	Morning News	Fri 5-6a		:30			NM	1	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		10/15/12	10/21/12	----1--	1			\$20.00				
N 6	WHNS	10/22/12	10/22/12	Morning News	Mon 6-7a		:30			NM	1	\$95.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		10/22/12	10/28/12	1-----	1			\$95.00				
N 7	WHNS	10/16/12	10/16/12	Morning News	Tue 6-7a		:30			NM	1	\$95.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		10/15/12	10/21/12	-1-----	1			\$95.00				
N 8	WHNS	10/17/12	10/17/12	Morning News	Wed 6-7a		:30			NM	1	\$95.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		10/15/12	10/21/12	--1----	1			\$95.00				
N 9	WHNS	10/18/12	10/18/12	Morning News	Thu 6-7a		:30			NM	1	\$95.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		10/15/12	10/21/12	---1---	1			\$95.00				
N 10	WHNS	10/19/12	10/19/12	Morning News	Fri 6-7a		:30			NM	1	\$95.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		10/15/12	10/21/12	----1--	1			\$95.00				
N 11	WHNS	10/22/12	10/22/12	Morning News	Mon 7a-8a		:30			NM	2	\$320.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				

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485740 /	06236570

Contract Dates	Product	Estimate #
10/16/12 - 11/04/12	AMERICAN CROSSROADS	

Advertiser	Original Date / Revision
American Crossroads	07/17/12 / 10/25/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	2-----				2	\$160.00			
N 12	WHNS	10/16/12	10/16/12	Morning News	Tue 7a-8a		:30			NM	2	\$320.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-2-----				2	\$160.00			
N 13	WHNS	10/17/12	10/17/12	Morning News	Wed 7a-8a		:30			NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	--1----				1	\$160.00			
N 14	WHNS	10/18/12	10/18/12	Morning News	Thu 7a-8a		:30			NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	---1---				1	\$160.00			
N 15	WHNS	10/19/12	10/19/12	Morning News	Fri 7a-8a		:30			NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	----1--				1	\$160.00			
N 16	WHNS	10/22/12	10/22/12	Morning News	Mon 8-9a		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	1-----				1	\$60.00			
N 17	WHNS	10/16/12	10/16/12	Morning News	Tue 8-9a		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-1-----				1	\$60.00			
N 18	WHNS	10/17/12	10/17/12	Morning News	Wed 8-9a		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	--1----				1	\$60.00			
N 19	WHNS	10/18/12	10/18/12	Morning News	Thu 8-9a		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	---1---				1	\$60.00			
N 20	WHNS	10/19/12	10/19/12	Morning News	Fri 8-9a		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	----1--				1	\$60.00			
N 21	WHNS	10/22/12	10/22/12	Better	Mon 9-10a		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	1-----				1	\$70.00			
N 22	WHNS	10/16/12	10/16/12	Better	Tue 9-10a		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-1-----				1	\$70.00			
N 23	WHNS	10/17/12	10/17/12	Better	Wed 9-10a		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	--1----				1	\$70.00			
N 24	WHNS	10/18/12	10/18/12	Better	Thu 9-10a		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	---1---				1	\$70.00			
N 25	WHNS	10/19/12	10/19/12	Better	Fri 9-10a		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	----1--				1	\$70.00			
N 26	WHNS	10/22/12	10/22/12	L&O	Mon 12-1pm		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	1-----				1	\$70.00			
N 27	WHNS	10/16/12	10/16/12	L&O	Tue 12-1pm		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-1-----				1	\$70.00			

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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 28	WHNS	10/17/12	10/17/12	L&O	Wed 12-1pm		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	--1----				1	\$70.00			
N 29	WHNS	10/18/12	10/18/12	L&O	Thu 12-1pm		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	---1---				1	\$70.00			
N 30	WHNS	10/19/12	10/19/12	L&O	Fri 12-1pm		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	----1--				1	\$70.00			
N 31	WHNS	10/22/12	10/22/12	L&O	Mon 1-2p		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/22/12	10/28/12	1-----				1	\$70.00			
N 32	WHNS	10/16/12	10/16/12	L&O	Tue 1-2p		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	-1-----				1	\$70.00			
N 33	WHNS	10/17/12	10/17/12	L&O	Wed 1-2p		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	--1----				1	\$70.00			
N 34	WHNS	10/18/12	10/18/12	L&O	Thu 1-2p		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	---1---				1	\$70.00			
N 35	WHNS	10/19/12	10/19/12	L&O	Fri 1-2p		:30			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	----1--				1	\$70.00			
N 36	WHNS	10/22/12	10/22/12	Cops	Mon 2-230p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/22/12	10/28/12	1-----				1	\$60.00			
N 37	WHNS	10/16/12	10/16/12	Cops	Tue 2-230p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	-1-----				1	\$60.00			
N 38	WHNS	10/17/12	10/17/12	Cops	Wed 2-230p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	--1----				1	\$60.00			
N 39	WHNS	10/18/12	10/18/12	Cops	Thu 2-230p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	---1---				1	\$60.00			
N 40	WHNS	10/19/12	10/19/12	Cops	Fri 2-230p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	----1--				1	\$60.00			
D 41	WHNS	10/22/12	10/22/12	Fox Carolina News To	Mon 11p-1135p		:30			NM	0	\$0.00
N 42	WHNS	10/16/12	10/16/12	Fox Carolina News To	Tue 11p-1135p		:30			NM	1	\$290.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	-1-----				1	\$290.00			
N 43	WHNS	10/17/12	10/17/12	Fox Carolina News To	Wed 11p-1135p		:30			NM	1	\$290.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	--1----				1	\$290.00			
N 44	WHNS	10/18/12	10/18/12	Fox Carolina News To	Thu 11p-1135p		:30			NM	1	\$290.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	---1---				1	\$290.00			

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N 46	WHNS	10/18/12	10/18/12	X Factor	Thu 8-9p		:30			NM	2	\$1,540.00																																																																
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<table><tr><th>Spot</th><th>Ch</th><th>Date Range</th><th>Description</th><th>Start/End Time</th><th>Weekdays</th><th>Length</th><th>Rate</th><th>Type</th></tr><tr><td>1</td><td>WHNS</td><td>10/15/12-10/21/12</td><td>X Factor</td><td>Thu 8-9p</td><td>----Th-----</td><td>:30</td><td>\$1,540.00</td><td>NM</td></tr><tr><td colspan="9">See MG 46.2,46.3</td></tr><tr><td>2</td><td>WHNS</td><td>10/18/12-10/18/12</td><td>MLB League Championships</td><td>Thu 8-11p</td><td>----Th-----</td><td>:30</td><td>\$1,185.00</td><td>NM</td></tr><tr><td colspan="9">Ⓜ MG for 46.1 10/18</td></tr><tr><td>3</td><td>WHNS</td><td>10/16/12-10/19/12</td><td>Tu-F 7-8a</td><td>Tu-F 7-8a</td><td>-TuWThF----</td><td>:30</td><td>\$355.00</td><td>NM</td></tr><tr><td colspan="9">Ⓜ MG for 46.1 10/18</td></tr></table>												Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type	1	WHNS	10/15/12-10/21/12	X Factor	Thu 8-9p	----Th-----	:30	\$1,540.00	NM	See MG 46.2,46.3									2	WHNS	10/18/12-10/18/12	MLB League Championships	Thu 8-11p	----Th-----	:30	\$1,185.00	NM	Ⓜ MG for 46.1 10/18									3	WHNS	10/16/12-10/19/12	Tu-F 7-8a	Tu-F 7-8a	-TuWThF----	:30	\$355.00	NM	Ⓜ MG for 46.1 10/18										
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D 47	WHNS	10/19/12	10/19/12	House	Fri 8-9p		:30			NM	0	\$0.00																																																																
D 48	WHNS	10/20/12	10/20/12	Late News	Sat 10-11p		:30			NM	0	\$0.00																																																																
N 49	WHNS	10/21/12	10/21/12	Late News	Sun 10-11p		:30			NM	1	\$570.00																																																																
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>10/15/12</td><td>10/21/12</td><td>-----1</td><td>1</td><td>\$570.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	10/15/12	10/21/12	-----1	1	\$570.00																																																							
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10/15/12	10/21/12	-----1	1	\$570.00																																																																								
N 50	WHNS	10/21/12	10/21/12	Fox News Sunday	Su 11-12p		:30			NM	1	\$60.00																																																																
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>10/15/12</td><td>10/21/12</td><td>-----1</td><td>1</td><td>\$60.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	10/15/12	10/21/12	-----1	1	\$60.00																																																							
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10/15/12	10/21/12	-----1	1	\$60.00																																																																								
N 51	WHNS	10/21/12	10/21/12	Panthers Early Game	1-4p		:30			NM	1	\$4,485.00																																																																
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>10/15/12</td><td>10/21/12</td><td>-----1</td><td>1</td><td>\$4,485.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	10/15/12	10/21/12	-----1	1	\$4,485.00																																																							
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10/15/12	10/21/12	-----1	1	\$4,485.00																																																																								
D 52	WHNS	10/27/12	10/27/12	World Series Pregame Show	Sa 730-8p		:30			NM	0	\$0.00																																																																
N 53	WHNS	10/30/12	11/04/12	M-Su Late News	M-SU 10-11p		:30			NM	1	\$570.00																																																																
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>10/29/12</td><td>11/04/12</td><td>-TWTFS</td><td>1</td><td>\$570.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	10/29/12	11/04/12	-TWTFS	1	\$570.00																																																							
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10/29/12	11/04/12	-TWTFS	1	\$570.00																																																																								
D 54	WHNS	10/26/12	10/26/12	M-F Late News	M-F 10-11p		:30			NM	0	\$0.00																																																																
Totals											52	\$11,730.00																																																																

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 - 10/28/12	51	\$11,160.00	\$9,486.00
10/29/12 - 11/04/12	1	\$570.00	\$484.50
Totals	52	\$11,730.00	\$9,970.50

Signature: _____ Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Meredith Broadcasting does not accept advertising sales agreements that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising sales agreement with Meredith Broadcasting, whether verbal or written.

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
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I, Stephanie Maroney

do hereby request station time concerning the following issue:

American Crossroads 1401 New York Avenue Suite 1200 Washington, DC 20005 Treasurer: Margee Clancy
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Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Total Charges:

This broadcast time will be used by: American Crossroads

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"	
<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

Treasurer Margee Clancy

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

☐ a corporation; ☐ a committee; ☒ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACMENT OF ADVERTISING.

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER

7/19/12 Steph Mung 703-299-1760
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☐ Accepted ☐ Accepted in Part ☐ Rejected

Signature Printed Name Title